

# Szücs András – Curriculum Vitae

## Personality

Name	<b>Szücs András</b>
Nationality	Hungarian
Mobile	+36-30-9939-888
e-mail	sza@szucsandras.hu
Foreign languages	English proficiency (Euroexam C1)
Driving licence	Category B



## Skills

---

Management	Operational and strategical company management with full P&L responsibility Project management based on international and local standards Lean management Sales management with strategy, motivation and compensation system People management in professional environment and private life Supply chain and partner management
Business development	Strategy and Go-To-Market model creation with implementation Business planning (full P&L) – Strategical, Financial, Operational Product/service development, life-cycle planning Business analysis – financial and operational, measurements, reporting
Information Technologies	ERP, Back- and Front Office, Data Analysis, Distributed data and architectures

## Educations

---

MSc, PhD	Pannon University – MSc. Engineer of Information Technologies Hungarian Academy of Science (SZTAKI) – PhD. (not finished) Institute for Computer Science and Control
Professional trainings	Certified PRINCE2 project manager (certificate number: GR56058659AS) Lean Six Sigma Certified „Green Belt” EMC Mini MBA – people-, project- and sales management Dale Carnegie – Empowerment and Management, Teamwork

## Social and charity

---

Member of Advisory Board – Pro Fotliget Foundation  
Chairman of Supervisory Board – Fotliget Non-profit Ltd.

## Hobbies and interests

---

IT, music, photo, cooking, psychology, sports

## Professional career

### Proficiencies

---

Project management	More than 100 successful projects <i>at customer side</i> – including ERP, complex data center migration, billing systems, transactional systems, plumbing and building technology implementations, hazardous waste management, industrial productions (automotive, metallurgy), etc.  More than 100 <i>internal improvement projects</i> – including process optimization, production improvement, replenishment, lean management, etc.
Business consultancy and advisory	Interim- and gap- and crisis management roles across several industries External consultant

### Employments and Contract Jobs (selected, reverse order)

---

2025 Jan - Sept	<b>INNODOX Technologies Zrt.</b> – <b>interim CEO + CFO</b> – supporting the company with operational lead and full P&L responsibility till the new CEO hired.
2020 - 2021	<b>Talk-A-Bot</b> – <b>interim CEO + CFO</b> – leading a startup with daily operations and catalyzing the funding of the company.
2019 – 2020	<b>Kellys Healthy Life kft</b> – interim COO and CFO, sales, HR, logistics and warehousing, business administration
2016 – 2019	<b>IBM</b> – <b>Global Program Manager</b> – datacenter (DC) operations, world-wide DC CapEx planning, DC Consolidation leader, global implementation lead of Data Center Integrated Management system introduction
2013 – today	<b>A.S. Development Ltd.</b> – <b>managing director</b> – own company, business consulting
2013	<b>Design Ltd.</b> – <b>deputy CEO (interim)</b> – hazardous waste management
2009 – 2015	<b>Fotodepo Ltd és Electrader Ltd</b> – managing director and owner, photo- and electronic devices equipment wholesaler
2008 – 2012	<b>Xerox</b> (reverse order) <ul style="list-style-type: none"><li>• <b>Regional Director</b> Central and Eastern Europe (18 countries) – paper and supplies business unit</li><li>• <b>Regional Business Unit Director</b> for Hungary, Croatia and Slovenia – High Volume Distribution</li></ul>
2007 – 2008	<b>Wolseley Hungary</b> (MART Ltd.) – <b>deputy CEO (interim)</b> – plumbing and building technology
2002 - 2007	<b>Albacomp Co</b> and <b>Műszertechnika Group Co.</b> – <b>deputy CEO</b> – IT and System Integration, electronic devices wholesale
1999 – 2001	<b>EMC Hungary</b> Business Unit Manager – Government, Industry/Production
1997 – 1999	<b>Compaq Hungary</b> Sales representative – Governmental Business Unit